Company/solution	General information	Contact information
TARA NAWA	Namibian e-GP solution provider	Mr Elmo Muller http://www.taranawa.com/products-and-services/e-procurement-solution/
ARIBA SOURCING SOLUTION	In 2012, Ariba was acquired by SAP. The company has however declared that it will continue to support customers that may have different ERP systems. Ariba is a U.S.-based, and it is considered best-of-breed provider of procurement solutions (see Gartner's Magic Quadrant in chapter 6. Founded in 1996, it generates approx. $400 million in revenue, approximately 30% of Ariba's revenue comes from consulting-related services. Offices in North and South America, Europe, Asia, Pacific and Australia. Ariba Sourcing, Spend Visibility, Supplier Information/Supplier Performance Management and Contract Management are architected in Java Platform, Enterprise Edition (Java EE) and delivered as SaaS (version 10) or on-premises (version 9).	Trevor Galko, Account Executive | Ariba, an SAP Company tgalko@ariba.com | www.ariba.com | office: 1.703.528.2524 | mobile: 1.513.461.4613 Jasna Sadikovic | Solution Consultant | ARIBA, INC. An SAP Company Direct: +1 412 297 8535 | Mobile: +1 724 513 6450 | Fax: +1 412 297 8700 Email: jsadikovic@ariba.com | 210 Sixth Avenue | Pittsburgh, PA 15222 | USA
BRAVOSOLUTION ESOURCING SUITE	BravoSolutions, based in Italy, founded in 2000 and posted $73 million in revenue in 2009. Primary shareholder is Italmobiliare, a financial holding company with investments in a variety of industries. Exclusive focus of the company is sourcing-related technology and services. BravoSolution has approx. 500 employees worldwide with offices in Europe, U.S. as well as Mexico and China. 30% of revenue is from consulting and staff augmentation services. The eSourcing suite version 11.2, BravoSolution's internally developed offering, first available in 2000. Mainly marketed for European public-sector organizations. It is a Java EE-architected solution, with primary delivery mode as a dedicated software instance hosted by BravoSolution on multi-tenant hardware. Version 11.2 modules include eTendering, eVendor Management, eContract Management, eEvaluation, eAuctions and eCall for Requirements. Clients using 11.2 can use the XE Spend Management for spending analysis (see below). The alternative XE suite version 6 includes: Negotiation Management, Spend Management, Performance Management and Contract Management. This suite is marketed in U.S. and private-sector European businesses. It is a SaaS-delivered, Java EE-architected suite.	BravoSolution USA Inc www.bravosolution.com 217 North Jefferson Street, suite 400 Chicago IL 60661 Info-us@bravosolution.com Phone + 312 373 3100 Dan Warn, Vice President D.Warn@bravosolution.com New York State Office 120 Plaza Drive, Suite F, Vestal, NY 13850 Email as above Phone +1 607 231 6000 FARRELL Mark [m.farrell@bravosolution.com]
GEP (GLOBAL E-PROCURE)	Global e-Procure: Privately held company, based in USA with offices in Costa Rica, London, Prague, Cologne, China, and India. Founded in 1999, has 850 employees. According to their site, they manage approximately $50 billion in spend and six million transactions annually for Fortune 500 and Global 2000 companies. Fully integrated suite of .NET-architected sourcing technology. First version made available in 2000. Approximately 100 organizations use eSpend, the company's spending analysis solution, and the typical update interval is quarterly. eRFX, eAuction and the eDecision 4.3.0 modules support strategic sourcing and can be licensed individually or together.	www.gep.com Suresh Visvanathan, Vice President – Global Sales Cell: 703-609-3485 Desk: 732-382-6565 x 4048 | sv@gep.com Tony Tringale - VP Consulting: Head of Public Sector Tiffany Tai – Solution Consulting

IASTA SMARTSOURCE	Iasta Inc. is a U.S.-based company, privately held, founded in 2000, approximately 50 employees, offices in U.S. and UK. Resellers and consultant partners in the U.S., Belgium, Columbia, Chile, Brazil, France, Germany, India, Australia, Poland and Hong Kong. .NET architected product platform was released in 2000. Suite elements can be licensed individually and are available in two versions: a professional version, with a subset of frequently used functionality, and an enterprise version, which includes all available features. Most of Iasta's clients use the SaaS version of Iasta's solutions, which requires power users to install a small executable file to access the application. Casual users (evaluators, spectators) and suppliers do not require any installable, and can access the server/data through a thin-client portal. Out-of-the-box user interface in English, French, German, Italian, Polish, Portuguese, and Spanish. Phone support available in the same languages, and in Chinese and Dutch.	Iasta Global Headquarters www.iasta.com 12800 North Meridian Street, Suite 425 Carmel, IN, 46032 Tel. +1 317 594 8600 Ms. Michele Peddycord, Enterprise Business Specialist +1.317.663.6271 (direct) +1.317.594.8600 (main) [michele.peddycord@iasta.com] Mireia Brancos, Managing Director for Northeast, mireia.brancos@iasta.com 610-925-2727
IBM EMPTORIS SOURCING	IBM (Emptoris has been recently acquired by IBM) Emptoris: Created in 1999, 519 employees in late 2009 architected in Java EE and typically hosted by Emptoris for its customers (probably on-pemises is also available)	(IBM Pre-Sales Tel. 877-426-3774 tlperry@us.ibm.com Timothy Perry pre-sales) Peter Rubacky, Public Sector Software, Smarter Commerce, IBM Emptoris North America Sales Office: (703)943-1258/ Mobile (703) 408-7166, epruback@us.ibm.com
IN-TEND E-SOURCING AND E-AUCTION	Software as a Service, www.in-tend.com/etendering In-Tend is the service provider for a number of UN Agencies (IFAD, FAO, WIPO, WFP, PAHO, UNAIDS, UNFPA, UNICEF). In-Tend was developed for the educational sector in UK (Universities and lower levels), but it has been adopted also by the UK Parliament and other public entities in UK. It offers four modules that are integrated among them: e-sourcing/e-tendering, e-contract, e-auction, dashboard, plus a number of related services. Tight integration with UNGM is also available for UN agencies, as an alternative to the stand-alone version.	Steve South, Managing Director, [s.south@in-tend.co.uk] Richard South, Senior Business Development Manager, e: r.south@in-tend.co.uk t: +44 (0) 1709 331087, m: +44 (0) 7969 356042, w: http://www.In-tend.co.uk Luke Snelling, International Business Development Manager, l.snelling@in-tend.com
IVALUA BUYER	Ivalua is a French company, approx. 60 employees, offices in the U.S., France and Germany, and approximately $9 million in revenue. Ivalua is privately held by its management team and was founded in 2000.Most of their customers are French companies, but few years ago Ivalua has opened a US office to expand the operations in North America. .NET architected, Web-based, modular suite can be installed on-premises, hosted (customized), or SaaS "in the cloud" (standard stack). For clients that require customized versions of the solution, Ivalua Buyer's "layer-oriented" programming platform allows them to evolve to the latest standard stacks, even after "branching out" with specific features. Interfaces available in 25 languages.	Ivalua Inc. www.ivalua.com 702 Marshall Street Suite 520 Redwood City Ca 94063 Phone +1 650 9309710 Toll free +1 866 795 8982 Email sales@ivalua.com Patrick Van Osta, Sr. Relationship Manager, 650-930-9714 (office), 714-454-7688 (cell) Patrick Van Osta [pvo@ivalua.com]
ORACLE'S PEOPLESOFT ENTERPRISE STRATEGIC SOURCING	Oracle Corporation, USA In-House application, Hardware and software requirements	Oracle Switzerland is the contact point for UN Agencies based in Europe: Mr. Stéphane Weber Tel: +41 22 7915106 Oracle USA Nancy Johnson	Sr. Account Representative- Federal Civilian Applications	703-364-1547 Oracle Direct 1910 Oracle Way, Reston, VA 20190 nancy.johnson@oracle.com

SYNERTRADE ERFX AND EAUCTION	SynerTrade Inc. is the American branch of SynerTrade founded in 1999. Privately held, SynerTrade is owned primarily by its management team, it has offices in New York, Germany, France, China and Romania, and it has approx. 100 employees. Java EE-architected suite was first available in 2002. SynerTrade has 45 customers for eRFX and fewer than 20 customers for the other suite applications. SynerTrade hosts the ST6 suite for most of its customers and leverages third-party tool ClickTeck for analytics. Strong support for strategic sourcing, with high marks in multi-language/multicurrency support, reverse auctions and forward auctions. Multilanguage support with a user interface and online embedded help in Simplified Chinese, English, French, German, Hungarian, Italian, Japanese, Korean, Polish, Portuguese, Romanian, Russian and Spanish. Phone support is available in nine languages.	SyderTrade Inc. www.synertrade.com 24W 39th Street 2nd floor, New York, NY 10018 USA Tel +1 212 517 1655 info@synertrade.com Marcel Sonntag Content and Communications Manager Marcel.Sonntag@synertrade.com
ZYCUS ESOURCING SOLUTIONS (ISOURCE, IOPTIMIZE, AND IMANAGE)	Zycus USA, was founded in 1998, is privately held, and has 320 employees and offices in Frankfurt, Paris, London, and Mumbai, India. Hosted in vendor's premises, but also SaaS. Java EE-architected suite, acquired from VerticalNet in late 2007	Mr. Jeff Chezen Jeff.Chezem@zycus.com, Senior Sales Manager 770.329.2494 678.366.4717 Atlanta: 555North Point Center East;4th Floor, Alpharetta, GA 30022. Ph: 678-366-5000 Princeton: 103, Carnegie Center Suite 117, Princeton, NJ 08540 Ph: 609-799-5664 Chicago: 5600 N.River Road; Suite 800, Rosemont, 1L 60018. Ph: 847-993-3180

Additional E-Procurement Solutions

Company Name	Country	Contact	Title	Email
Guadaltel	Spain	Kevin Guzmán Byrne	International Business Manager	kevinguzman@guadaltel.com
InfoTrade2000/TendersPage Corp.	France/USA	Séverine Terel	Europe Partnership Manager	s.terel@tenderspage.com
Marketplanet	Poland	Adam Jonczyk	Partner	adam.jonczyk@marketplanet.pl
InfoDom d.o.o.	Croatia	Slavko Vidović	CEO	slavko.vidovic@infodom.hr
Intenda	UK/South Africa	Marilé Peerless	Manager: Consulting	marilep@intenda.net
Tradogram	US	Hani Abdou	President-PIBCI	hani@tradogram.com
Vroozi	US	Ivy Montgomery	VP, Marketing & Partners	ivy.montgomery@vroozi.com
eBid Systems	US	Tim Schmidt	Vice-President	tschmidt@ebidsystems.com
TradeExtensions	France	Philip Hunter	Sales Director Europe	philip.hunter@tradeext.com
Vortal	Portugal	Katarzyna Kozicz	Consultant | Buyers Europe and RoW	Katarzyna.Kozicz@vortal.biz
GateWit	Portugal	Catarina Belchior	PSLO	catarina.belchior@gatewit.com
Vemap	Austria	Christiane Toppler	Manager	C.Toppler@vemap.com
Public Procurement Reform Project (PPRP) II	Bangladesh	Zakir Hossain	Development Consultant	zakirepic@yahoo.com
Proactis	UK	Simon Dadswell	Global Marketing Director	simon.dadswell@proactis.com
Coupa	USA	Ariadni Pereira	Director, Events Marketing	Ari@coupa.com
Anko	Austria	Jakub Balaz	Marketing, e-Procurement	j.balaz@ankoe.at
YouPROC	Germany	Anna Hovsepyan	Business Development Manager	hovsepyan@e-procurement.org

SaaS e-Procurement Vendors

Name	Website
Biddingo	https://www.biddingo.com/
BidExpress	https://www.bidexpress.com/login
BidOPS	https://bidops.com/
Bids&Tenders	https://www.bidsandtenders.ca/
BiP Solutions	https://www.bipsolutions.com/
Bonfire	https://www.gobonfire.com
Capterra	https://www.capterra.com/procurement-software/
dgMarket	https://www2.dgmarket.com/
Easibuy	https://www.eauctionservices.com/
e-Procurement Technologies SEZ Private Limited	www.eptl.in
Ernst & Young Nigeria	https://www.ey.com/ng/en/home
European Dynamics	https://www.eurodyn.com/portfolio-item/epps/
Holdsworth & Cresley Ltd (ComCom Technologies Ltd)	http://dppib.cr.gov.ng/
Intend	https://www.in-tend.co.uk/
Intenda	http://www.intenda.net
IOS Partners	http://iospartners.com/
Ivalua	https://www.ivalua.com/
Jaggaer One (BravoSolution)	https://public.bravosolution.co.uk/web/login.html
MERX	https://www.merx.com

Nextenders (India) Pvt. Ltd & Snecou Group	http://www.nextenders.com/
Periscope	https://www.periscopeholdings.com/
PricewaterhouseCoopers Ltd	https://www.pwc.com/ng/en.html
ProcureWare	http://www.procureware.com/
Proportal	http://www.proportalus.com/
RFP360	https://rfp360.com/
SAP Ariba	https://www.ariba.com/
SoftwareAdvice	https://www.softwareadvice.com/scm/procurement-software-comparison/p/all/ht
SoftwareSuggest	https://www.softwaresuggest.com/us/eprocurement-software
Synertrade	https://synertrade.com/en/
Zycus	https://www.zycus.com/

Microsoft PowerX

dgMarket International

might be best to indicate which country uses what. I think WB has that info. Especially for our neighbours and other relevant african countries and relevant other countries outside of africa. E.g. mauritius who part of our PPA development.